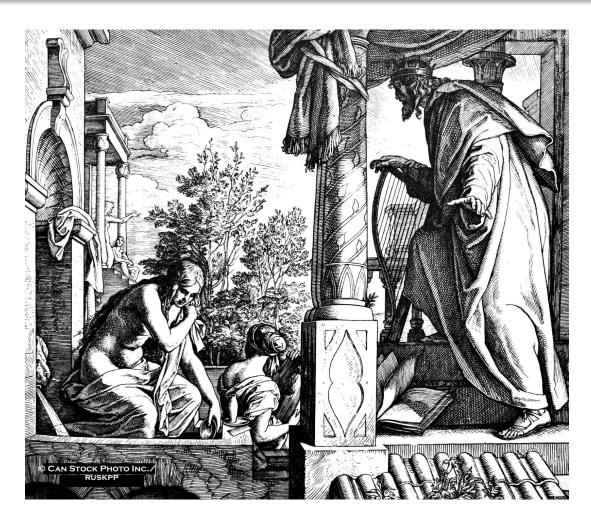
The Bathsheba Syndrome and You



The Bathsheba Syndrome: The ethical failure of successful leaders by Dean C. Ludwig & Clinton O. Longenecker

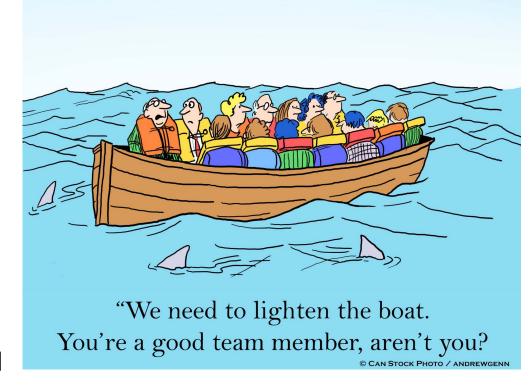
The Failure of Success

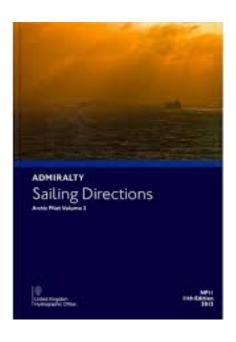
- Ethical failures in leaders is a product of success, not pressure to perform
- Success may cause leaders to shift focus from those things that made them successful to less important issues
- Success leads to access to privileged information that may be abused
- Success leads to unrestrained control of an organization
- Success leads to inflated ego, leading one to believe they can fix anything



Takeaways

- You are where you are to focus doing what is right for your organization, not yourself
- There will always be temptations
- Unethical behavior is a conscious choice and is driven by personal gratification, not the needs of an organization
- It's impossible to be unethical and not implicate or involve others
- Cover ups always do more damage
- Not being caught doesn't mean you got away with anything
- Those who are caught are always sorry





Sailing Directions

- 1. Set the standard
- 2. Use moral reminders (EAs work well)
- 3. Seek role models
- 4. Be self-aware
- 5. Attend to "nagging feelings"
- 6. Fill the "Knowing-Doing" gap
- 7. Seek advice
- 8. Practice ethical fitness
- 9. Get out of the office
- 10. Listen to and value all opinions (Don't shoot the messenger)
- 11. Reflect. Make time for yourself everyday
- 12. Be a role model (you are whether you choose to be or not!)

Ethics Check



1. Is it legal?

 Will I be violating either civil law or company policy?

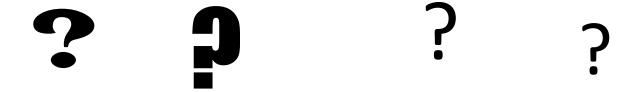
2. Is it balanced?

- Is it fair to all concerned in the short term as well as the long term?
- Does it promote win-win relationships?

3. How will it make me feel about myself?

- Will it make me proud?
- Would I feel good if my decision was published in the newspaper?
- Would I feel good if my family knew about it?

Source: <u>The Power of Ethical Management</u> by Ken Blanchard and Norman Vincent Peale. William Morrow & Co. 1988



Some Final Thoughts

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